# LOAN AMORTISATION ALGORITHM TYPES, AMORTISATION CHARACTERISTICS AND THEIR FINANCIAL IMPLICATIONS 

## Levente Kovács

In the banking sector, equal loan repayments have been calculated in the same way for centuries, while the nature of the currency in which loans are provided has fundamentally changed. Previously gold standard currencies were used, and when determining the interest rate used in the calculations, no provision was made for the depreciation of money. In this paper, we show how the amortisation method that emerged in the age of gold standard currencies needs to be redefined, due to the risk of modern currencies depreciating with inflation. The new methods should not magnify the impacts of potential changes in interest rates, and should give rise to amortisation characteristics that are more in line with the life cycle in the case of consumer loans, and business activity in the case of corporate loans.

JEL codes: E43, G21, G32

Keywords: loan repayments, amortisation algorithms, amortisation characteristics

## 1. INTRODUCING

With regard to long-term loans, we set out to resolve two tasks: making the repayments more even, and reducing the impact of interest rate change on the repayments. The generally applied solution for the former is to determine nominal repayments of equal amounts. In the case of long maturities, however, this has yielded no optimal solution for reducing the risk of changes in the repayment due to interest rate variation. This is because, where the annuity-based methodology is used, interest rate changes are reflected exponentially in the repayment (see: Table 1). With respect to the full term of up to several decades in the case of mortgage loans, no such solution has emerged due to the absence of liquid moneymarket hedging instruments suitable for fixing the interest rate, and due to the extra costs of interest rate fixing.

Table 1:
Interest rate dependency of annuity loan repayments

| Interest (R) | Repayment | Increase | Increase |
| :---: | :---: | :---: | :---: |
| $3 \%$ | HUF 55 460 |  |  |
| $4 \%$ | HUF 60 598 | HUF 5 138 | $8.48 \%$ |
| $5 \%$ | HUF 65 996 | HUF 5 398 | $8.18 \%$ |
| $6 \%$ | HUF 71 643 | HUF 5 648 | $7.88 \%$ |
| $7 \%$ | HUF 77 530 | HUF 5 887 | $7.59 \%$ |
| $8 \%$ | HUF 83 644 | HUF 6 114 | $7.31 \%$ |
| $9 \%$ | HUF 89 973 | HUF 6 329 | $7.03 \%$ |
| $10 \%$ | HUF 96502 | HUF 6 530 | $6.77 \%$ |

Note: amount borrowed: HUF 10000 000, term: 240 months Source: by author

Recently, where mortgage loans are concerned, the two solutions have been combined on the basis of consumer protection considerations, with interest fixed - as permitted by opportunities in the money market - for several-year cycles (MNB, 2018). This combination is potentially very successful if the beginnings of the interest periods happen to fall at times of "good" low interest rates and expectations of only moderate interest rate changes. The risk, however, is that if the beginning of an interest period falls at a time of very "bad" high interest rates and/or the expectation of a substantial rise in interest, then the increase in the repayments (potentially) causes a shock. The optimal structures described in the following sections aim to correct these typical flaws.

## 2. PROBLEMS ASSOCIATED WITH ANNUITY LOANS

A popular purpose of financial calculations is determining the annuity-based, fixed-amount repayments on loans. University textbooks usually derive this from the annuity, to arrive at the following result (for consistency with later sections, $r$ is the reference interest rate, $m$ the interest margin of the loan, and let $R=r+m$, while $n$ is the number or repayments, often expressed in time units):

Repayment $=\frac{\text { Amount borrowed }}{\frac{1}{R}-\frac{1}{R(1+R)^{n}}}$

We prefer not to work with this formula on paper, and indeed there is no need to do so, as financial calculators and computers are preprogrammed with its al-
gorithm. In the past, the interest/term (AF: $r, n$ ) pairs were shown in what were known as annuity tables in the textbooks and specialist literature.

The result in (1) can be reached via a shorter route as follows:

- The amount borrowed is precisely equal to the present value of the repayments $\left(X_{i}\right)$ discounted by $R=r+m$, that is
Amount borrowed $=\sum_{i=1}^{n} \frac{X_{i}}{(1+R)^{i}}$.
- For annuity repayment, the repayments are expected to be equal, so $X_{i}=X_{j}=X$.
- Form and sum formula of the general geometric sequence

$$
\begin{equation*}
\mathrm{S}_{\mathrm{n}}=a_{1} \sum_{i=1}^{n} q^{i-1}=\mathrm{a}_{1} \times \frac{q^{n}-1}{q-1} \tag{4}
\end{equation*}
$$

- $X$ can be isolated from formula (2) because of its equivalence with (3) and furthermore, in this case, based on the $a_{1}=q=\frac{1}{1+R}$ relationships:
Amount borrowed $=X \times \frac{1}{1+R} \times \frac{\left(\frac{1}{1+R}\right)^{n}-1}{\frac{1}{1+R}-1}$,
of which:
$X=\frac{\text { Amount borrowed } \times(1+R) \times\left(\frac{1}{1+R}-1\right)}{\left(\frac{1}{1+R}\right)^{n}-1}=\frac{- \text { Amount borrowed } \times R}{\left(\frac{1}{1+R}\right)^{n}-1}$
- The equivalence of formulas (1) and (6) can be shown with the following rearrangement:
$\frac{1}{\frac{1}{R}-\frac{1}{R(1+R)^{n}}}=\frac{-R}{\left(\frac{1}{1+R}\right)^{n}-1}$.
- With both sides rearranged:
$\frac{1}{\frac{1}{R} \times\left(1-\frac{1}{(1+R)^{n}}\right)}=\frac{R}{-\frac{1}{(1+R)^{n}}+1}$.
- Dividing by the fractionon $\frac{1}{R}$ the left hand side is equivalent to multiplying by $R$ on the right as the reciprocal, and thus the two numerators and the two denominators are the same, so the two sides are equal.

This confirms the equivalence of formulas (1) and (6). This proof was not gratuitous, as it prepares the ground for the later derivations and harmonisation with the results.

The nominal and net present values (NPV) of classic annuity repayments, discounted by $r$, are shown in Figure 1 in the context of a specific example. The interest rates here, and in what follows, are shown on a p. a. (per annum) basis, and the amount borrowed is denoted by $H$.

Figure 1
Nominal and present value of repayments on a classic annuity loan


Note: $H=$ HUF 10 ooo ooo, $R=r+m, r=3 \%, m=4 \%, n=240$ months
Source: by author

As the chart shows, the "price" of having nominally equal repayments is that the initial repayment is relatively high; then as time passes, the monthly repayment burden depreciates with inflation. For mortgage loans, this runs counter to the consumer life cycle, as it overburdens young home buyers in the years following the home purchase; then later, when salaries are likely to stabilise or increase, the repayment burden becomes negligible. The situation is similar for investment loans, as the new investment causes the company's income-generating capacity to increase as time progresses, while the loan burden decreases contrary to this. In other words, here the borrower is overburdened during the initial period, and under-burdened in the closing period.

Due to the lender's risks, we should also look at the value and present value of the outstanding principal debt during the term. Remaining with the previous example, this is shown in chart 2.

Figure 2
Change in nominal and present value
of the outstanding principal of a classic annuity loan


Note: $H=$ HUF 10 ooo ooo, $r=3 \%, m=4 \%, n=240$ months
Source: by author

As expected, the outstanding principal - due to the initial overburdening - decreases rapidly.

The impact of the interest rate change on the repayment has already been shown in Table 1, so now we will also give it as a function; that is, the total derivative function of (1) with respect to $R$.
$X^{\prime}(R)=-$ Amount borrowed $\frac{\frac{-1}{R^{2}}+\frac{1}{R^{2}\left(1+R n^{n}\right.}+\frac{n}{R(1+R)^{n+1}}}{\left(\frac{1}{R}-\frac{1}{R(1+R)^{n}}\right)^{n}}$

As demonstrated in Table 1, and also observed in the derived function, the effect of the 1 percentage point interest rate increase on the amount of the repayment is exponential, at several times the interest rate increase given a normal level of interest rates.

These problems did not occur in the age of gold standard currencies, because then the repayment burden was the same throughout the term, e.g. 6 pieces of the same gold coin, or banknotes redeemable for gold, every month.

## 3. OPTIMAL MORTGAGE LOANS WITH A CONSTANT PRESENT VALUE

A prerequisite for the widespread uptake of mortgages is that the reference interest rate should be relatively low (based on general experience, below $10 \%$, because above this the starting monthly repayment is unaffordable for society as a whole), and if possible, interest rates should not be volatile.
This is why, in the past, mortgage loans based on an intermediary currency (e.g. Swiss franc, US dollar) became widespread in several Central and Eastern European and South American countries. With these, the initial repayments were much lower, and the expected amortisation characteristics - being almost constant in terms of their present value - were more in line with the consumer life cycle. Due to the economic crisis, however, a dramatic deterioration in the exchange rates of precisely these currencies, and in the USA the introduction of the right to walk away - as the root cause of the collapse of the mortgage market - decimated the mortgage market. Regarding the change in exchange rates, a practical and theoretical comparison of FCY and HUF-based loan burdens has been performed (Király-Simonovits, 2015). However, due to the extreme market impacts and lack of an optimal intermediary currency, it is impossible to build a stable mortgage market on this solution. It should also be mentioned that, aiming for the optimal amortisation characteristics, it would also have been possible to introduce a satisfactory amortisation formula - through the mathematical and optimal mirroring of FCY-based loans - based on the countries' own national currencies. This was recently defined successfully (Kovács-Pásztor, 2018). In it, the repayments were determined by formula (8).
$X_{i}=\frac{\text { Amount borrowed } \times\left(\frac{1+r+m}{1+m}\right)^{i}}{\frac{1}{m}-\frac{1}{m(1+m)^{n}}}$
The derivation and significance of the formula is presented in the cited study.
We can find the optimal mortgage amortisation process, where it is not the nominal, but the present value of the repayments that is constant, based on the analogue of the derivation encountered at the beginning of the previous section (Ko-vács-Pásztor, 2018):

- The amount borrowed is precisely equal to the present value of the repayments $\left(X_{i}\right)$ discounted by $r+m$, that is

$$
\begin{equation*}
\text { Amount borrowed }=\sum_{i=1}^{n} \frac{X_{i}}{(1+r+m)^{i}} . \tag{9}
\end{equation*}
$$

- The equality of the repayments discounted by $r$ is given by the following relationship:

$$
\begin{equation*}
X_{i}=X_{0} \times(1+r)^{i} \tag{10}
\end{equation*}
$$

where $X_{o}$ is the present value of the repayment calculated for the time of borrowing, substituted into the previous formula:

Amount borrowed $=\sum_{i=1}^{n} \frac{X_{0}(1+r)^{i}}{(1+r+m)^{i}}$.

- Form and sum formula of the general geometric sequence

$$
\begin{equation*}
\mathrm{S}_{\mathrm{n}}=a_{1} \sum_{i=1}^{n} q^{i-1}=a_{1} \times \frac{q^{n}-1}{q-1}, \tag{12}
\end{equation*}
$$

in formula (11), $q=a_{1}=\frac{1+r}{1+r+m}$ based on these relationships and following the isolation of $X$ 。
Amount borrowed $=X_{0} \times{ }_{1+r+m}^{1+r} \times \frac{\left(\frac{1+r}{1+r+m}\right)^{n}-1}{\frac{1+r}{1+r+m}-1}$.

From this, after the restoration of $X_{i}$ from formula (10) following by simplifications, expressing the $i$-th repayment:

$$
X_{i}=\frac{\text { Amountborrowed } \times(1+r)^{i}}{\frac{1+r}{1+r+m} \times \frac{\left(\frac{1+r}{1+r+m}\right)^{n}-1}{\frac{1+r}{1+r+m}-1}}=\frac{- \text { Amount borrowed } \times m \times(1+r)^{i-1}}{\left(\frac{1+r}{1+r+m}\right)^{n}-1}
$$

In other words, with this optimal repayment determination, the present value of every repayment will be the same. Remaining with the same example, the amortisation characteristics, that is, the nominal and present value of the repayments, are shown in Figure 3.

Figure 3
Nominal and present value of optimal mortgage loan repayments


Note: $H=$ HUF 10 ooo ooo, $r=3 \%, m=4 \%, n=240$ months
Source: by author
The significance of this result is that the repayment burden of the mortgage loan, provided that the borrower's income is constant in value (e.g. if it continuously rises with the reference interest rate), will remain constant. In other words, it will not be an excessive burden in the initial period (remaining with the same example, HUF 61000 instead of HUF 78 ooo), although the repayments will not depreciate with inflation during the closing period. For example, if someone makes a living panning for gold (by which I mean any occupation providing a stable income!), then if they have to pan for one week every month to meet the monthly repayment, then they would have to do it for precisely one week every month throughout the full term of the loan. The interesting theoretical implication of this new approach - which makes sense given narrow limits on changes in income - is that when the amount of the repayment at any given time is linked to prevailing income, changes in tenor are applied instead (Berlinger-Walter, 2013).

Another result of the formula is that it means mortgage lending could also be introduced/applied in countries struggling with high interest rates - e.g. those that formerly resorted to the aforementioned foreign-currency mortgage loans in such a way that the repayments remain affordable throughout the full term of the loan. The initial monthly repayments, e.g. with a 20 -year term and $4 \%$ interest margin, amount to $0.6 \%$ of the amount borrowed, regardless of the reference interest rate.

The change in the level of interest is reflected as a fixed sum in the amount of the repayment in the specific example (see Table 2).

Table 2
Interest rate dependency of the first monthly repayment on the optimal mortgage loan

| Reference <br> interest rate | $\mathbf{1}^{\text {st }}$ repayment | Increase (HUF) | Increase (\%) |
| :---: | :---: | :---: | :---: |
| $1 \%$ | HUF 60631 |  |  |
| $2 \%$ | HUF 60664 | HUF 32.94 | $0.0543 \%$ |
| $3 \%$ | HUF 60697 | HUF 32.94 | $0.0543 \%$ |
| $4 \%$ | HUF 60730 | HUF 32.94 | $0.0543 \%$ |
| $5 \%$ | HUF 60763 | HUF 32.95 | $0.0543 \%$ |
| $6 \%$ | HUF 60796 | HUF 32.95 | $0.0542 \%$ |
| $7 \%$ | HUF 60829 | HUF 32.95 | $0.0542 \%$ |
| $8 \%$ | HUF 60862 | HUF 32.96 | $0.0542 \%$ |
| $9 \%$ | HUF 60895 | HUF 32.96 | $0.0542 \%$ |
| $10 \%$ | HUF 60928 | HUF 32.96 | $0.0541 \%$ |

Note: $H=$ HUF 10 ooo 000, $m=4 \%, n=240$ months
Source: by author

In other words, with this method, the risk of a change in the interest rate is reflected in a very moderate value increase, which is a complex function of the variables. This function - given the interest rates and terms typical of Hungary - can be approached very well using a linear function. The total derivative of formula (14) with respect to "r" also shows this:
$X_{i}{ }^{\prime}(r)=\frac{H m(1+r)^{i-2}\left[(1-i)(1+r+m)\left(\left(\frac{1+r}{1+r+m}\right)^{n}-1\right)+n m\left(\frac{1+r}{1+r+m}\right)^{n}\right]}{(1+r+m)\left(\left(\frac{1+r}{1+r+m}\right)^{n}-1\right)^{2}}$

An examination of the outstanding principal cannot be omitted here either. Remaining with the specific example, the nominal and present value of the outstanding principal is shown in Figure 4.

Figure 4
Change in nominal and present value of optimal mortgage loan principal


Note: $H=$ HUF 10 ooo ooo, $r=3 \%, m=4 \%, n=240$ months
Source: by author

In other words, the decrease in principal takes place slower than in the case of a classic annuity loan.

## 4. OPTIMAL INVESTMENT LOAN WITH RISING PRESENT VALUE

Investment loans are also typically long-term facilities, granted by banks to functioning and fundamentally creditworthy companies. Accordingly, for repayment of the loan, the credit institutions not only take into account, and use, the expected income from the new investment, but also the income from other activities of a company that is already trading. An item of trivia evidencing this is that during the grace period following disbursement of the investment loans, when the investment is being implemented and the new unit is not yet generating revenue, credit institutions still request interest payments, at the least. The funds for this can only come from other revenues, or from the investment loan itself.
The first revenues generated by the new investments only start to come in after completion of the investment, and typically increase over time. In other words, the natural requirement for an investment would be a total repayment moratorium (relating to both principal and interest), and after implementation of the investment a steady increase, e.g. by $z$, in the present value of the repayments. This formula is determined in a similar way to the previous derivation:

- The amount borrowed is precisely equal to the present value of the repayments $\left(X_{i}\right)$ discounted by $r+m$, that is

$$
\begin{equation*}
\text { Amount borrowed }=\sum_{i=1}^{n} \frac{X_{i}}{(1+r+m)^{i}} \tag{16}
\end{equation*}
$$

- The equality of the repayments discounted by $r+z$ is given by the following relationship:

$$
\begin{equation*}
X_{i}=X_{0} \times(1+r+z)^{i} \tag{17}
\end{equation*}
$$

where $X_{\mathrm{o}}$ is the present value of the repayment calculated for the time of borrowing, substituted into the previous formula:

$$
\begin{equation*}
\text { Amount borrowed }=\sum_{i=1}^{n} \frac{X_{0} \times(1+r+z)^{i}}{(1+r+m)^{i}} \tag{18}
\end{equation*}
$$

- Form and sum formula of the general geometric sequence

$$
\begin{equation*}
S_{n}=a_{1} \sum_{i=1}^{n} q^{i-1}=a_{1} \times \frac{q^{n}-1}{q-1} \tag{19}
\end{equation*}
$$

in formula (18) $q=a_{1}=\frac{1+r+z}{1+r+m}$ according to these relationships:
Amount borrowed $=X_{0} \times \frac{1+r+z}{1+r+m} \times \frac{\left(\frac{1+r+z}{1+r+m}\right)^{n}-1}{\frac{1+r+z}{1+r+m}-1}$.
From this, after the restoration of $X_{i}$ from formula (17) followed by simplifications, expressing the $i$-th repayment:

$$
\begin{equation*}
X_{i}=\frac{\text { Amount borrowed } \times(1+r+z)^{i}}{\frac{1+r+z}{1+r+m} \times \frac{\left(\frac{1+r+z}{1+r+m}\right)^{n}-1}{\frac{1+r+z}{1+r+m}-1}}=\frac{\text { Amount borrowed } \times(z-m)(1+r+z)^{i-1}}{\left(\frac{1+r+z}{1+r+m}\right)^{n}-1} . \tag{21}
\end{equation*}
$$

The nominal and present values of the repayments are shown in Figure 5, given a $2 \%$ increase in the repayments.

Figure 5
Nominal and present value of optimal investment loan repayments


Note: $H=$ HUF 10 ooo 000, $r=3 \%, m=4 \%, z=2 \%, n=240$ months
Source: by author

In other words, there is a clearly definable investment loan amortisation formula in which the repayments increase as a function of the increase in the $r$ reference interest, $m$ interest margin and $z$ income. The $X_{o}$ base repayment does not depend on the reference interest rate! This makes it possible to promote economic development with bank loans provided in the national currency, even in countries struggling with high interest rates.

The dependency of the value of the repayment on changes in the reference interest rate is constant like that of the optimal mortgage loan, due to its similar formula (see Table 3).

Table 3
Interest rate dependency of the first monthly repayment on the optimal investment loan

| Reference <br> interest rate | repayment | Increase (HUF) | Increase (\%) |
| :---: | :---: | :---: | :---: |
| $1 \%$ | HUF 50 691 |  |  |
| $2 \%$ | HUF 50725 | HUF 34.266 | $0.0676 \%$ |
| $3 \%$ | HUF 50760 | HUF 34.267 | $0.0676 \%$ |
| $4 \%$ | HUF 50794 | HUF 34.268 | $0.0675 \%$ |
| $5 \%$ | HUF 50 828 | HUF 34.269 | $0.0675 \%$ |
| $6 \%$ | HUF 50862 | HUF 34.269 | $0.0674 \%$ |
| $7 \%$ | HUF 50 897 | HUF 34.270 | $0.0674 \%$ |
| $8 \%$ | HUF 50 931 | HUF 34.271 | $0.0673 \%$ |
| $9 \%$ | HUF 50 965 | HUF 34.272 | $0.0673 \%$ |
| $10 \%$ | HUF 51 000 | HUF 34.272 | $0.0672 \%$ |

Note: $H=$ HUF 10 ooo 000, $r=3 \%, m=4 \%, z=2 \%, n=240$ months
Source: by author

The total derived function of formula (21) with respect to $r$ :
$X_{i}^{\prime}(r)=\frac{H(m-z)(1+r+z)^{i-2}\left[(1-i)(1+r+m)\left(\left(\frac{1+r+z}{1+r+m}\right)^{n}-1\right)+n(m-z)\left(\frac{1+r+z}{1+r+m}\right)^{n}\right]}{(1+r+m)\left(\left(\frac{1+r+z}{1+r+m}\right)^{n}-1\right)^{2}}$.

As Table 3 also shows, the derived function can be approached well with the linear curve, given the usual level of the reference interest rate.

The nominal and present values of the outstanding principal are shown in Figure 6.

Figure 6
Change in nominal and net present value of optimal investment loan principal


Note: $H=$ HUF 10 ooo 000, $r=3 \%, m=4 \%, z=2 \%, n=240$ months
Source: by author

It is clear that the decrease in principal takes place more slowly than before. The repayment burdens, however, only become greater when the upturn in revenues is also taking place. The "price" of this is that the decrease in outstanding principal - possibly following a temporary increase - is concentrated in the closing phase.

A clear advantage of the new, optimal method is that the amortisation characteristics are much more closely aligned with the projected income from the new investments, and the dependency of repayments on the reference interest rate and reference interest rate changes is low. These characteristics can facilitate globally predictable and continuous economic growth given the appropriate activity on the part of credit institutions.

## 5. POTENTIAL SOCIAL-POLICY IMPLICATIONS

It is worth weighing up the pros and cons of loan facilities amortised using the optimal formula. Their advantage is that they make it possible to determine a payment burden that is either constant throughout the term, or aligned with projected revenue growth. If the interest rate is fixed until maturity, then the regular
repayment obligation can also be determined in advance for the full term. If the loan is provided on a variable-interest basis, then the mid-term changes in interest are reflected in the repayments in a way that is effectively linear and matches the extent of the change in interest.
It could be seen as a disadvantage that, unlike the facilities we have been accustomed to, the repayments do not depreciate with inflation. In the case of a variable interest rate, the repayments are only known for a given period (this might be the next repayment, but may also be fixed for several repayment cycles), so the precise extent of the next repayment carries some uncertainty if the reference interest rate will change in the meantime. From the banks' perspective, the duration of the loan receivable is longer, which is a disadvantage if payment discipline is bad, but an advantage in the case of good payment discipline. Moreover, not even the optimal methods are capable of managing the drop in income that results from the loss of a job, the freezing of income levels during an economic crisis, extreme volatility in individual property markets, etc. Here is should be mentioned that, for general purposes, the statutory frameworks for mortgage lending should be aligned with the new structures; for example, it makes no sense to compare today's income with the repayments due in 20 years' time.
In summary, the benefits are desirable from a consumer protection standpoint, while the drawbacks are typically less disadvantageous than those of the customary annuity structures.

The study has shown that, irrespectively of the reference interest rate, the initial repayment of a HUF 10 million mortgage loan with a 20 -year term and $4 \%$ margin is HUF 60 ooo. Meanwhile, rent is around $0.8-1 \%$ of the property's value. In other words, given a mortgage loan structure that affords sufficient lender protection, even for a property purchase with no upfront payment, the monthly repayment remains less than the rent would be. The latter statement will remain true in the next two decades if property prices, rents and incomes, and thus the repayments, move together (e.g. if they follow inflation). This optimal mortgage structure could also be used globally to resolve the acquisition of property among the Earth's population; because, as we have shown, the cost of acquiring the property remains below that of the alternative, renting. This is the only chance for the poor, aspirational sections of the population to fund their own home acquisition. The use of a maximum 20-year term is also ethical, as it provides a realistic opportunity for the population, given the average time spent in work (40-50 years), to accumulate other wealth in addition to their home. This can be regarded as a financial prerequisite for middle class growth, because if "we don't live to eat", then we should not work just to have somewhere to live either.

## 6. SUMMARY

A fundamental problem with classic annuity loan repayments is, firstly, that the loan amortisation characteristics are not aligned with the consumer life cycle in the case of consumer mortgage loans, or with a business plan that is founded on growing revenues in the case of investments. Secondly, interest rate levels, and their volatility, are reflected exponentially in the extent and volatility of the repayments. These problematic factors are eliminated by the optimal loan amortisation formulae (as a comparison of the tables in the Appendixes shows!)

The formula for the $i$-th repayment of the optimal mortgage loan ( $r$ - reference interest rate, $m$ - interest margin, $n$ - number of repayments, $H$ amount borrowed): $X_{i}=\frac{-H m(1+r)^{i-1}}{\left(\frac{1+r}{1+r+m}\right)^{n}-1}$

The formula of the $i$-th repayment of the optimal investment loan $(r$ - reference interest rate, $m$ - interest margin, $z$ - increase in repayment, $n$ - number of repayments, $H$ amount borrowed):
$X_{i}=\frac{H(z-m)(1+r+z)^{i-1}}{\left(\frac{1+r+z}{1+r+m}\right)^{n}-1}$
By introducing the new, optimal structure, credit institutions can enter new markets (those struggling with high interest rates). It is sufficient to provide the funds in the national currency; the use of a variable interest rate does not require costly long-term, fixed-interest funds, so overall the loans can be covered relatively cheaply. With the optimal structures, because the repayments are fixed at present value, the duration of the loan portfolios increases; in other words, their existing liquidity can be placed for a longer period on average.
We arrived at the optimal loan amortisation formulas with novel and spectacular mathematical derivations. For customers, use of the optimal structures results in lower initial repayments, but the constancy of the present value of the repayments, and their pre-planned nominal increase, is aligned with the natural consumer need associated with retail mortgage and corporate investment loans. The price of this is that the repayments change constantly (e.g. monthly, quarterly or every six months), which necessitates some IT development on the part of the banks, and more care on the part of customers.
In the case of the optimal loan amortisation formulas, the impact on repayments of the rate and volatility of interest is moderate and almost linear.

For consumers, the optimal loan structures provide a genuine and strong alternative to renting, so globally their use can be used to help resolve humanity's housing issues, while in the corporate sphere the alignment of loan amortisation characteristics with the projected revenue from new investments offers new solutions for sustainable economic growth based on the provision of credit.

## APPENDIX

## 1/A. Amortisation schedule

## Classic annuity loan

| Amount <br> borrowed | Term (years)Reference <br> interest <br> rate | Interest <br> margin |  |
| :---: | :---: | :---: | :---: |
| 10000000 | 20 | $3 \%$ | $4 \%$ |
|  | One repayment per <br> annum! |  |  |
|  |  |  |  |


| Year | Annual repayment | NPV Annual repayment | Interest | Principal | Principal remaining | NPVPrincipal remaining |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 943929 | 916436 | 700000 | 243929 | 9756071 | 9471913 |
| 2 | 943929 | 889744 | 682925 | 261004 | 9495066 | 8950011 |
| 3 | 943929 | 863829 | 664655 | 279275 | 9215792 | 8433755 |
| 4 | 943929 | 838669 | 645105 | 298824 | 8916968 | 7922611 |
| 5 | 943929 | 814242 | 624188 | 319741 | 8597227 | 7416043 |
| 6 | 943929 | 790526 | 601806 | 342123 | 8255103 | 6913519 |
| 7 | 943929 | 767501 | 577857 | 366072 | 7889031 | 6414504 |
| 8 | 943929 | 745146 | 552232 | 391697 | 7497334 | 5918465 |
| 9 | 943929 | 723443 | 524813 | 419116 | 7078218 | 5424865 |
| 10 | 943929 | 702372 | 495475 | 448454 | 6629764 | 4933167 |
| 11 | 943929 | 681915 | 464083 | 479846 | 6149918 | 4442832 |
| 12 | 943929 | 662053 | 430494 | 513435 | 5636483 | 3953316 |
| 13 | 943929 | 642770 | 394554 | 549375 | 5087108 | 3464073 |
| 14 | 943929 | 624048 | 356098 | 587832 | 4499276 | 2974552 |
| 15 | 943929 | 605872 | 314949 | 628980 | 3870296 | 2484196 |
| 16 | 943929 | 588226 | 270921 | 673009 | 3197288 | 1992444 |
| 17 | 943929 | 571093 | 223810 | 720119 | 2477169 | 1498728 |
| 18 | 943929 | 554459 | 173402 | 770527 | 1706641 | 1002472 |
| 19 | 943929 | 538310 | 119465 | 824464 | 882177 | 503093 |
| 20 | 943929 | 522631 | 61752 | 882177 | 0 | 0 |

## 1/B. Amortisation schedule

## Optimal mortgage loan

| Amount <br> borrowed | Term (years) | Reference <br> interest <br> rate | Interest <br> margin |
| :---: | :---: | :---: | :---: |
| 10000000 | 20 | $3 \%$ | $4 \%$ |
|  | One repayment per <br> annum! |  |  |
|  |  |  |  |


| Year | Annual repayment | NPV Annual repayment | Interest | Principal | Principal remaining | NPV Principal remaining |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 750094 | 728247 | 700000 | 50094 | 9949906 | 9660103 |
| 2 | 772597 | 728247 | 696493 | 76103 | 9873803 | 9307006 |
| 3 | 795775 | 728247 | 691166 | 104608 | 9769194 | 8940197 |
| 4 | 819648 | 728247 | 683844 | 135804 | 9633390 | 8559142 |
| 5 | 844237 | 728247 | 674337 | 169900 | 9463490 | 8163289 |
| 6 | 869564 | 728247 | 662444 | 207120 | 9256370 | 7752064 |
| 7 | 895651 | 728247 | 647946 | 247706 | 9008664 | 7324868 |
| 8 | 922521 | 728247 | 630606 | 291914 | 8716750 | 6881083 |
| 9 | 950197 | 728247 | 610172 | 340024 | 8376726 | 6420063 |
| 10 | 978702 | 728247 | 586371 | 392332 | 7984394 | 5941139 |
| 11 | 1008064 | 728247 | 558908 | 449156 | 7535238 | 5443616 |
| 12 | 1038305 | 728247 | 527467 | 510839 | 7024399 | 4926772 |
| 13 | 1069455 | 728247 | 491708 | 577747 | 6446653 | 4389857 |
| 14 | 1101538 | 728247 | 451266 | 650273 | 5796380 | 3832090 |
| 15 | 1134584 | 728247 | 405747 | 728838 | 5067542 | 3252663 |
| 16 | 1168622 | 728247 | 354728 | 813894 | 4253648 | 2650733 |
| 17 | 1203681 | 728247 | 297755 | 905925 | 3347723 | 2025427 |
| 18 | 1239791 | 728247 | 234341 | 1005450 | 2342273 | 1375838 |
| 19 | 1276985 | 728247 | 163959 | 1113026 | 1229247 | 701022 |
| 20 | 1315294 | 728247 | 86047 | 1229247 | 0 | 0 |

## 1/C. Amortisation schedule

Optimal investment loan

| Amount <br> borrowed | Term (years) | Reference <br> interest <br> rate | Interest <br> margin |
| :---: | :---: | :---: | :---: |
| $\mathbf{1 0 0 0 0 0 0 0}$ | 20 | $3 \%$ | $4 \%$ |


| Year | Annual repayment | NPV Annual repayment | Interest | Principal | Principal remaining | NPV Principal remaining |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 636259 | 617727 | 700000 | -63741 | 10063741 | 9770622 |
| 2 | 668072 | 629722 | 704462 | -36 390 | 10100131 | 9520342 |
| 3 | 701475 | 641949 | 707009 | - 5534 | 10105665 | 9248115 |
| 4 | 736549 | 654414 | 707397 | 29153 | 10076512 | 8952851 |
| 5 | 773377 | 667122 | 705356 | 68021 | 10008491 | 8633413 |
| 6 | 812045 | 680075 | 700594 | 111451 | 9897040 | 8288615 |
| 7 | 852648 | 693281 | 692793 | 159855 | 9737185 | 7917223 |
| 8 | 895280 | 706742 | 681603 | 213677 | 9523508 | 7517945 |
| 9 | 940044 | 720466 | 666646 | 273399 | 9250110 | 7089439 |
| 10 | 987046 | 734455 | 647508 | 339539 | 8910571 | 6630302 |
| 11 | 1036399 | 748716 | 623740 | 412659 | 8497912 | 6139073 |
| 12 | 1088219 | 763255 | 594854 | 493365 | 8004547 | 5614229 |
| 13 | 1142630 | 778075 | 560318 | 582311 | 7422236 | 5054182 |
| 14 | 1199761 | 793183 | 519557 | 680205 | 6742032 | 4457277 |
| 15 | 1259749 | 808585 | 471942 | 787807 | 5954225 | 3821790 |
| 16 | 1322737 | 824286 | 416796 | 905941 | 5048284 | 3145924 |
| 17 | 1388873 | 840291 | 353380 | 1035493 | 4012790 | 2427804 |
| 18 | 1458317 | 856608 | 280895 | 1177422 | 2835369 | 1665480 |
| 19 | 1531233 | 873241 | 198476 | 1332757 | 1502612 | 856918 |
| 20 | 1607795 | 890197 | 105183 | 1502612 | 0 | 0 |

## REFERENCES

Berlinger, Edina - Walter, György (2013): Unorthodox proposal for the settlement of FCY and HUF-based mortgage loans [Unortodox javaslat a deviza- és forintalapú jelzáloghitelek rendezésére], Hitelintézeti Szemle 2013/6.
Király, Júlia - Simonovits, András (2015): Mortgage loan amortisation in HUF and FCY - simple models [Jelzáloghitel-törlesztés forintban és devizában - egyszerű modellek], Közgazdasági Szemle, January 2015
Kovács, Levente - Pásztor, Szabolcs (2018): State of the global mortgage market and possible scenarios for the advancement of home ownership [A globális jelzálogpiac helyzete és a lakástulajdonlás előmozdításának lehetséges forgatókönyvei], manuscript.
MNB (2018): Terms of Certified Consumer-Friendly Home Loans [Minősített Fogyasztóbarát Lakáshitel feltételei], https://www.minositetthitel.hu/.

